



## Qualifying Books

Better World Books capitalizes on the value of the book to fund and support literacy initiatives locally, nationally, and around the world. Labeling a book as “Qualifying” basically refers to our ability to sell that book online. If a book is non-qualifying, that means we are unable to use it effectively to raise funds for our partner literacy programs and therefore we are unable to pay your group for that book.

Unfortunately, we are unable to determine which books are qualifying until after we have received them and entered them into our system. Generally speaking, if a book is a college textbook or other book used in a college classroom with a copyright date of less than 5 years old, it will probably qualify. Occasionally, if the market is flooded with a particular college book (although it may follow our guidelines of a copyright less than 5 years old and an ISBN #) we cannot sell that book online...even for a penny!

We recommend when in doubt, send all the books you collect from students & professors along to us. Below are some guidelines of which books might be more likely to qualify or not qualify, and what you should send or not send:

### Probably Will Qualify:

- **College textbooks and study guides** (with copyright dates from the past 5 years)
- **Any book recently used in a college class**
- **Trade Paperbacks**
- **Workbooks** (with no missing pages)
- **In general, books that cover college subject matter:**  
(i.e. Math, Science, Business, Literature, Engineering, Health, Psychology, Foreign Language, History, Business, Philosophy, Sociology, Computer Science, Anthropology, Government, etc.)

Highlighting and/or writing in books is fine, and accompanying CD's are great to send along as well.

### Might not Qualify:

- **Older textbooks** (mostly with copyright dates over 5 years old)
- **Dictionaries and Thesauruses**
- **DVDs & Books on CD** (must be operable include original artwork and casing)
- **Gently used Children's Books\*** (Newbery Winners probably will qualify)
- **Mass-market paperbacks** (“supermarket” novels; usually 5”x7”, like Crichton, Grisham, romance novels)

Although many of these books might not qualify for payment, send them along and our warehouse will find the best use for every book. However, **please avoid sending the following:**

### Will not Qualify (please do not send):

- **Books in poor condition** (dirty, moldy, missing pages, torn/missing cover, excessive water damage, etc)
- **Course packets** (made at a copy center, not technically a book)
- **Custom publications** (when a professor compiles a ‘book’ specific to a class)
- **Academic Journals or Literary Criticisms**
- **Encyclopedia sets**
- **Magazines or Periodicals**
- **Books with no ISBN** (International Standard Book Number, the way all books after 1970 are catalogued)
- **Case Law and Procedural Law Books**
- **Directories or Telephone Books**

\*If you receive numerous children's books, you can help keep our shipping costs down by finding a local organization that would be happy to receive them. You can get in touch directly with the nearest organization to arrange donation through National Center for Family Literacy program listing – visit [www.familit.org](http://www.familit.org), and click “Find A Program” on the left.

**Any questions about qualifying books? Ask your Regional Director.**

[www.betterworldbooks.com](http://www.betterworldbooks.com)

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